

WILLIAM MULLINS

EMPLOYMENT

- 2017 – **University of California San Diego, Rady School of Management**
Assistant Professor of Finance
- 2014 –2017 **University of Maryland, R.H. Smith School of Business**
Assistant Professor of Finance
- 2006 – 2008 **Ministry of Finance, Chile**
Financial Policy Advisor to Andrés Velasco, Minister of Finance, and
L.F. Céspedes, Chief Economist

EDUCATION

- **Massachusetts Institute of Technology**, Sloan School of Management
PhD Financial Economics, 2014
- **Pontificia Universidad Católica de Chile**
MSc Economics, 2005
- **University of Oxford**
BA (1st Class) Philosophy, Politics and Economics (PPE)

PUBLICATIONS

How do CEOs see their roles? Management Philosophies and Styles in Family and non-family firms (with Antoinette Schoar)
Journal of Financial Economics, vol.119, Issue 1 ([2016](#)); [Summary](#)

WORKING PAPERS ([SSRN](#))

- Unconventional Monetary Policy and Bank Lending Relationships (with A. Duquerroy and C. Cahn)
- Credit Guarantees and New Bank Relationships (with P. Toro)
- The Governance Impact of Indexing: Evidence from Regression Discontinuity

TEACHING

Corporate Financial Strategy (MBA and Master of Finance), R.H. Smith School of Business, University of Maryland

- Spring 2015 (3 sections), Fall 2015 (4 sections), Spring 2017 (5 sections)

AWARDS

- Distinguished Teaching Award, R.H. Smith School of Business, 2014-2015 and 2015-2016
- MIT academic prizes: Arnolde Hax Fellow 2012; Bennett W. Golub Graduate Fellow 2009-2014; MIT DuPont Presidential Fellow 2008-9
- P. Universidad Católica de Chile: Academic Excellence Prize 2005
- Oxford University academic prizes: Open Exhibition; E.T. Warner Prize

PROFESSIONAL ACTIVITIES

Referee:

- Journal of Finance, Review of Financial Studies, Management Science, Review of Economics and Statistics, Journal of Law, Economics and Organization, Journal of Banking and Finance, Journal of Economics & Management Strategy, Chilean Government FONDECYT (research funding) Program.

Program Committee:

- SFS Finance Cavalcade (2017)
- Midwest Finance Association Annual Meeting (2017)
- Colorado Winter Finance Summit, University of Colorado, Boulder, (2015, 2016, 2017)
- Conference on Corporate Finance, Washington University in St. Louis (2015, 2016, 2017)
- Financial Management Association Annual Meeting (2015, 2016, 2017)