
Joseph Pecore, MBA

jpecore@ucsd.edu

Executive Summary

- 14 years experience as an award-winning Accounting & Finance Professor at a prestigious university
- MBA with over 30 years of extensive corporate accounting and finance experience in Biotech, Pharmaceutical, Chemical and Solar industries
- Strong financial, business, analytical, interpersonal, leadership and management skills
- Created, led and developed highly diverse cross-disciplinary teams resulting in enhanced operations
- Considerable experience in dynamic business organizations including mergers, acquisitions, divestitures, restructurings and associated integration work.

Experience

UNIVERSITY OF CALIFORNIA SAN DIEGO, Rady School of Business 1/10-Present

Lecturer with Continuing Appointment

- Currently teaching various accounting and business classes to approximately 300-500 undergraduate students per quarter in the perennially high growth accounting and business programs
- Have consistently received excellent reviews from ~ 10,000 students reflecting 96+% professor recommendation ratings and 94+% course recommendation ratings.
- Developed course content for 4 undergraduate classes and 3 Executive Education program courses.
- Two time recipient of Outstanding Professor Award achieved in 2014-15 and 2017-18 Academic Years

EVERYDAY ENERGY, INC., Carlsbad, CA

2/14-Present

Chief Financial Officer

Solar Energy company that specializes in finance, design and installation of solar energy systems on multifamily affordable housing properties. Approximate annual revenue \$5M-\$10M.

- Responsible for managing financial resources and accurate and timely production of financial statements

AMYLIN PHARMACEUTICALS, INC., San Diego, CA

6/05-4/13

Director, Corporate Financial Planning & Analysis (1/10 to 3/13)

- Delivered annual financial plan, forecasts, analyses and materials for senior management and Board.
- Prepared financial analyses and relevant materials for sale of company in mid-2012
- Transitioned financial planning and analysis work to new owners in 2013

Senior Director, Financial Planning & Analysis (6/05 to 12/09)

- Built, hired and directed Financial Planning & Analysis team of 12 professionals responsible for leading and executing the annual planning, forecasting and business partnering work for all areas of company.
- Established and instituted comprehensive annual financial planning and quarterly forecasting process resulting in a rolling three year financial plan.
- Prepared and delivered annual financial plan presentation to Executive Committee and Board of Directors.
- Elevated financial acumen in company by developing and teaching sessions to non-finance colleagues.

IONIS PHARMACEUTICALS, INC., Carlsbad, CA

4/02-6/05

Executive Director, Finance

- Responsible for budgeting, forecasting, strategic planning, alliance support, cost accounting and treasury.
- Support of alliances included presentations, meetings, communications and negotiations with partners in connection with drug development budgets and supply agreements.

AGOURON PHARMACEUTICALS, INC./PFIZER, La Jolla, CA

4/97-3/02

Held various positions of increasing responsibility ending with Controller

Cost Accounting Manager, Senior Finance Manager and Controller

KELCO/Division of Monsanto/Merck, San Diego, CA

11/89-4/97

Held various positions of increasing responsibility ending with Plant Controller

Cost Accountant, Senior Financial Analyst, Finance Manager and Plant Controller

Education

MBA Finance, San Diego State University, San Diego CA, May 1989

BS, Industrial Engineering, Lehigh University, Bethlehem PA, June 1985

